



Recruitment

Our Capabilities

At the FLE Group we employ effective and comprehensive interviewing techniques to determine a candidate's strengths and weaknesses; their skill levels, education, experience and personal style, overall career success/achievements as well as career aspirations and objectives.

Our recruiters also have a wealth of experience working in the medical device and pharmaceutical industry and therefore have great experience and understanding of the markets and clients we service. As such, we employ a rigorous selection process against our clients' required profile.

We maintain a high level of investment in candidate support with skills, market and product training resources available to ensure all candidates are fully briefed prior to the client interview.

Consequently, we adopt an effective partnership approach with our clients in order to fully understand their requirements.

Our Value Proposition

We improve our clients competitiveness through the sourcing and selection of only the highest level of potential new employees, and rapidly responding to vacancies to ensure that our people resources are maintained at maximum levels.

Our Performance

A recent audit of placed candidates revealed that 94% found us professional and helpful, 100% would recommend our services and 100% would use us again.

Your Successful Placement

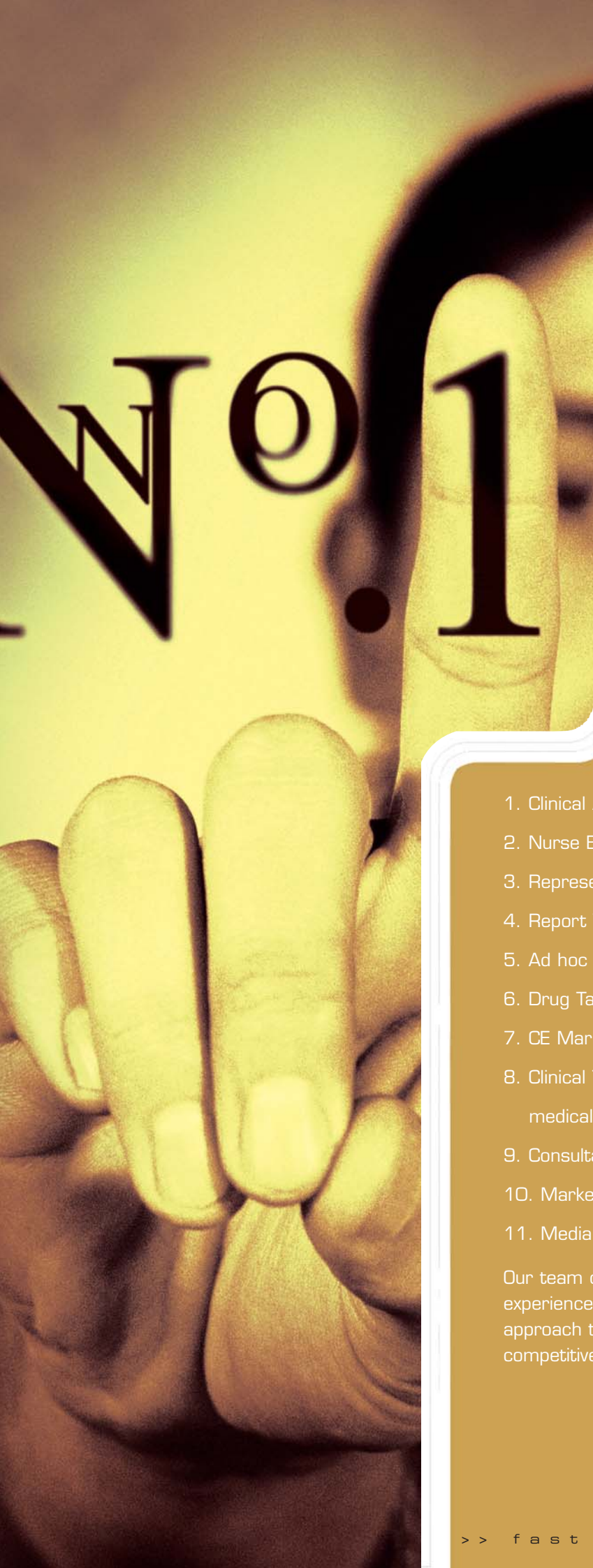
As a candidate with the FLE Group you can expect full support and guidance all the way through the recruitment process. Our dedicated system ensures we fully understand your needs and employ any necessary training and education to further develop your potential as a candidate. We guide you through the interviewing process and the specific requirements of our clients to maximise this potential.

The service doesn't stop when you have accepted a job offer - we then follow up post placement to ensure that you are satisfied with your new position and answer any questions you may have about your new role.

Your Filled Vacancy

As a client you can expect a dedicated team of people who have wide knowledge and understanding of your business/industry. We will only supply candidates who have passed through a rigorous screening process and are therefore of first class calibre. As such, you can expect exceptional levels of service and recruitment advice and rapid response levels from a team whose drive and enthusiasm is working hard on your behalf.






Business Support Services

FLE Group's vast experience means it can provide a wide range of bespoke and flexible business support services. The aim is to assist clients promotional and research objectives by providing customer facing services:

1. Clinical Audit
2. Nurse Education
3. Representative Education
4. Report Writing
5. Ad hoc Clinical Support
6. Drug Tariff Submission and Management in the UK
7. CE Marking
8. Clinical Trials and Evaluations for pharmaceuticals, medical devices and equipment
9. Consultancy
10. Marketing Support
11. Media Services

Our team consists of registered nurses with commercial experience and can create a customised approach to most clinical issues, within a competitive framework.





The
Time
is
Now

Contract Sales

Our Capabilities

We provide a dedicated sales, marketing or dedicated nurse advisor resource from one person upwards for a variety of needs: new product launches, short term cover or adding resources to a current campaign, for instance.

By using our extensive market knowledge we can support our clients in determining the most effective structure and type of resource for them. These resources can be called upon very quickly using our specialist recruitment database.

Our Value Proposition

By sourcing and selecting only the most effective sales, marketing and clinical support personnel it is our aim to improve our clients' overall competitiveness. Because our personnel are contracted out this gives you more flexibility and cost effective business support when you need it most.

Our Performance

Our pedigree speaks for itself. We have performed well by understanding our clients businesses and providing the most effective people for the job. We have been successful in the placement of staff, so much so that our existing/past candidates and clients remain with us and rely on our expertise within this specialist area. This is borne out of a commitment to provide the very highest standards of service through our effective recruitment techniques.

Our Experience

Specifically, experience has been gained in providing teams in the fields of:

Consumer Health, Wound Care – Primary Care and Hospitals, Theatres and ITU, Clinical Nutrition.

References from our clients can be made available on request.

Your Successful Project

From a candidate perspective you become part of a successful team providing work on successful projects. You are placed with established organisations in roles to suit your strengths and your character – we match your personal criteria against the requirement of our client to place you in the best environment for you. As part of agency staff your career and overall development are continually managed and assessed and adjustments made as required to your overall career programme with us.

Your Successful Team

From the client perspective you can rely on the knowledge that we can provide specialist high calibre individuals or teams who are highly motivated and tightly managed to provide optimum benefit for you. Whether you are launching a new product, wanting short term cover or support for existing activity we can structure a plan to suit your successful project.

